



## QUICK FACTS

### Customer:



### Industry:

Construction

### Challenges:

- Consistent access to current data
- Large file sharing with external resources
- Business productivity from remote locations

### Results:

- Increased productivity on the road or at remote worksites
- File sharing control for external resources
- Anywhere, anytime, any-device access to secure files
- Consistent data protection and availability

*“Soonr quickly stood out as the feature leader. It provided all of the mobile support, security, control and availability features we were looking for.”*

– Doug Collins, Principal/  
Vice President of Operations,  
Level 10 Construction

## Level 10 Builds a Secure File Sharing Environment for its Mobile Workforce with Soonr Workplace

### Company Overview

Level 10 Construction is a full-service general contractor with an unwavering dedication to integrity and a commitment to innovation and cost-effective building processes. The Level 10 leadership has built more than 20 million square feet of construction projects and has been at the forefront of construction in every major market in the San Francisco Bay Area – commercial, technology, education and healthcare.

### Challenge: Streamlining Secure Document Access from Anywhere

For Level 10 Construction working remotely is the way of business. With as many as 15 to 20 jobs underway at any given time, company employees work from everywhere. But regardless of where they are working – at the jobsite, in one of the company’s three offices, from home, or on the road – Level 10 Construction employees need secure access to business files from any device they have handy.

To support its file sharing needs the company had a server in its main office and employees needed to “vpn” into it to access files. Yet, when logging into the main server everyone had access to everything and documents could become easily misfiled or accidentally deleted. What’s more, with large file types such as plans from architects and engineers, server capacity was quickly reaching its limit.

The construction firm needed to make a decision: expand its server infrastructure or identify a cloud-based collaboration solution that would better meet its needs. Since the server-method wasn’t adequately supporting the firm’s collaboration requirements, the Level 10 Construction team began to look into file sharing solutions that would not only deliver secure document access but that would support the multiple mobile devices the Level 10 Construction team relied on.

“With our ‘vpn’ solution everyone had access to all files and it was challenging to access the server from the various remote locations our workers operate from,” said Doug Collins, principal/vice president of operations for Level 10 Construction. “As we continue to grow, it is also increasingly important to be able to securely share files with subcontractors. We needed a document collaboration solution to support these needs while also providing data protection, better availability and simplified control.”

Looking to support each of its collaboration requirements Level 10 Construction and its trusted partner, Novani, evaluated a number of online collaboration options including Box, Egnyte and Soonr.

# CASE STUDY

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– Danielle Douthett,  
Project Executive,  
Level 10 Construction

leader,” said Collins. “It provided all of the mobile support, security, control and availability features we were looking for.”

## **Solution: Soonr Workplace, File Sharing and Collaboration at the Speed of Business**

With Novani’s support, Level 10 Construction implemented Soonr Workplace and began to quickly benefit from the mobile flexibility and security the file sharing solution offers. No longer do employees need to struggle with “vpn-ing” into the main server or risking exposure to data loss from a careless accident by a coworker. Files are securely protected in simple-to-navigate file and folder structures for easy, protected access to the most current versions of documents – regardless of where employees are working. Because documents are automatically synced, users can easily find their latest files even when using their iPhone, iPad or any mobile device.

Another advantage of Soonr Workplace for Level 10 Construction is the ability to easily and securely share files with its subcontractors. Rather than struggle with the emailing of large, sensitive files that may not make it through due to size-restricted email domains, Level 10 Construction can simply send its vendors, customers and subcontractors a rights-protected link – which can be centrally managed and controlled for assured access security.

“We’ve been very impressed with Soonr’s security features as well as its ease of use,” said Danielle Douthett, project executive, Level 10 Construction. “When in a meeting you can easily pull up your information very quickly, and you don’t have to put your files in two places or more to be sure you always have access to the most current version.”

From a central location, Level 10 Construction can assign permission policies to all projects, folders and files. It also enables the management of share, sync and public link permissions giving them full control over who has access to what files and when. And, because Soonr Workplace enables file locking when changes are being made, users never have to risk that their documents will be mistakenly overwritten. For additional mobile device and computer protection, Soonr Workplace also delivers inactivity session timers and safeguards from non-persistent use of credentials and encryption of cached files on mobile devices.

## **Results: Controlled Collaboration. Simplified Access.**

With Soonr Workplace now in place at Level 10 Construction, the company is now benefitting from enhanced user productivity, secure subcontractor collaboration and the peace of mind knowing that data is consistently protected and available. The construction firm was able to accomplish each of these goals without the added expense of expanding its server infrastructure.

“With Soonr, we are dramatically more productive on the road,” said Douthett. “And, when you are always on the road, this is very important. Files are automatically synced and ready for use from anywhere. It’s just what we needed to keep up with our growing business.”

### **About Novani**

Novani offers comprehensive consulting and management services, including the design, implementation, management and monitoring of all aspects of clients’ mission-critical systems and applications. With an unwavering focus on application and platform neutrality, Novani objectively recommends the most appropriate infrastructure design and products so that customers achieve both value and proactive guidance. Visit [www.novani.com](http://www.novani.com).

### **About Soonr**

Embraced by users and endorsed by IT, more than 150,000 businesses trust Soonr for their secure file sharing and collaboration needs. Soonr Workplace empowers mobile teams and organizations to do business faster from any device anywhere. We deliver our services through a worldwide network of cloud service providers, VARs, solution providers, and system integrators. Founded in 2005 and



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